

# Here, There & Everywhere with *jaci*



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## Think about it...

*"As a man thinketh, so is he."*

*"If you keep on thinking what you have been thinking, you'll keep on getting what you have been getting."*

Ever wondered just what kind of thinking the rich and successful actually do think? How does it differ from what you think?

T. Harv Eker in his book, "Secrets of the Millionaire Mind – Think Rich to Get Rich" offers a list of seventeen ways rich people think and act differently from poor and middle-class people. Check them out:

- 1. Rich people believe "I create my life".** Poor people believe "Life happens to me."
- 2. Rich people play the money game to win.** Poor people play the money game *not* to lose.
- 3. Rich people are committed to being rich.** Poor people want to be rich.
- 4. Rich people think big.** Poor people think small.
- 5. Rich people focus on opportunities.** Poor people focus on obstacles.
- 6. Rich people admire other rich and successful people.** Poor people resent rich and successful people.
- 7. Rich people associate with positive and successful people.** Poor people associate with negative or unsuccessful people.
- 8. Rich people are willing to promote themselves and their value.** Poor people think negatively about selling and promotion.
- 9. Rich people are bigger than their problems.** Poor people are smaller than their problems.
- 10. Rich people are excellent receivers.** Poor people are poor receivers.
- 11. Rich people choose to get paid based on results.** Poor people choose to get paid based on time.
- 12. Rich people think "both."** Poor people think "either/or."

- 13. Rich people focus on their net worth.** Poor people focus on their working income.
- 14. Rich people manage their money well.** Poor people mismanage their money well.
- 15. Rich people have their money work hard for them.** Poor people work hard for their money.
- 16. Rich people act in spite of fear.** Poor people let fear stop them.
- 17. Rich people constantly learn and grow.** Poor people think they already know.

Well, that's the list. How does your thinking stack up? If you see some room for improvement, here's an experiment for you to try:

**First:** Purposefully change your way of thinking to conform to the rich and successful way of thinking—starting now. Read aloud the seventeen points printed in bold face above each and every day.

**Second:** Remember your actions always spring from your thoughts. So, watch eagerly for the inevitable changes in your actions.

**Third:** Keep this up for twenty-one days straight.

When can you expect to see riches and success? Agreed, twenty-one days is probably too short a time for you to become very rich and successful. It is, however, the scientifically proven time period in which you can establish a new habit pattern. When you establish the habit of thinking and acting like the rich and successful, over time you will automatically become rich and successful.

So, as Mary Kaye, the famous cosmetics mogul said, "Act as if you are the person you want to be. After a while, it won't be an act."

Think about it.

*jaci*